



# Ventegra: A New Class of Trade

“Ventegra was born out of the realization that the current health care environment has a lot of infrastructure inertia.”

Robert Taketomo, PharmD  
Ventegra's President and CEO

Ventegra's innovative solutions for cost-efficient pharmaceutical services maximize benefits for payors, providers and patients and has earned us the designation of a “new class of trade” from the pharmaceutical industry. Our ideas push the boundaries of current practices in managing healthcare costs for non-profit institutions such as schools, colleges, universities, public libraries, churches, and hospitals. And, our dedicated team of professionals helps our clients improve efficiencies, lower costs, and improve the overall quality of care. Unlike a traditional Pharmacy Benefit Manager (PBM), Ventegra enables our clients to manage their own pharmacy benefit program by eliminating hidden offering an a la carte menu of services and programs from which to choose.

- ➔ **Pharmaceutical Contracts and Rebates.** Ventegra offers a robust portfolio of Commercial, Managed Medicaid and Medicare pharmaceutical discounts and rebates. Ventegra's integrity to both clients and the pharmaceutical industry along with our, proprietary and flexible rebate processing engine, Robo-Rebate allows payors, providers and vendors to view discounts from various perspectives, validate and monitor pharmacy claims, and minimize the need for costly audits.
- ➔ **Acquisition Cost-Based Pharmacy Provider Network.** Unlike traditional PBM's, Ventegra's program offers payors the ACTUAL NET COST (patent pending) of brand and generic pharmaceutical products, after discounts, rebates and other incentives. Unlike PBM's, the Ventegra ACI-based PSA solution provides payors with the assurance that what is billed to them is what was paid to the pharmacy.
- ➔ **Clinical Programs and Formulary Support & Guidance.** We offer the necessary tools and supporting infrastructure to empower our clients to develop their own formularies and guidelines. For those who prefer help with a custom formulary, our experts can accommodate any request.
- ➔ **Comprehensive Medication Management (CMM).** Ventegra's CMM solution is a proprietary system with the ability to use pharmacy and medical claims data to identify high risk members and alert health plan coordinators of opportunities to improve care.
- ➔ **Specialty.** Our integrated approach to healthcare management, and our portfolio of PSA services addresses a wide scope of injectables including the appropriate use of specialty, chemotherapy, blood products, office-based injections, home infusion and hospital.
- ➔ **Pharmacy Benefit Design.** We provide insightful guidance for the development of an efficient and effective pharmacy benefit program with the right alternatives for your membership.
- ➔ **Claims Processing.** Pharmacy claims processing is available and can be offered alongside a robust retail pharmacy network from a menu of selected providers.
- ➔ **Pedigree Compliance Program.** Market-leading tracking and replenishment software that allows the pharmacy benefit and at-risk entities to be fully compliant when taking advantage of unique pricing opportunities.

Let us show you how Ventegra's TRUTH and INTEGRITY can work for you.